

JEREMY M. SEIFERTH

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SUMMARY

A versatile business consultant with expertise in strategy, leadership, planning, and analysis, Mr. Seiferth specializes in enhancing financial and operational performance for public and private sector healthcare organizations. With extensive experience across domestic and international projects, he delivers tailored solutions that drive measurable results.

PROFESSIONAL EXPERIENCE

Freelance Consultant, Seiferth Healthcare Solutions, Boston, MA, 2020-2024

- Delivered advisory support for a Medicaid Innovation change management initiative, driving strategic enhancements and optimizing stakeholder engagement.
- Facilitated requirements development and program design for Tanzania's COVID-19 response, ensuring effective implementation and coordination of health interventions.

Senior Managing Consultant, Ancilla Technologies and Services, Inc. New York, NY, 2021-2023

- Led 8-person team in execution of multi-million-dollar program for the Navy Bureau of Medicine and Surgery's (BUMED's) Transformation, Modernization, and Readiness (TRM) initiative.
- Served as primary author of the High Reliability Organization (HRO) eGuide and significantly contributed to five additional publications in Navy Medicine's Medical Readiness (MEDRED) suite of informational products, advancing knowledge sharing and best practices.

Director, Operations, Steward Health Care, Boston, MA, 2017-2018

- Spearheaded 5-hospital post-merger staffing efficiency analysis, leading to \$2M in annual cost savings.
 - Directed data collection and analysis to enhance resource allocation and workflow at five hospitals.
- Note: elected to leave company when position and company headquarters were relocated to Dallas, TX.

Consultant (Manager level), ECG Management Consultants, Boston, MA, 2016-2017

- Oversaw market analysis, workload and capacity forecasting, and financial scenario modeling for multiple academic medical centers (AMCs) exploring partnering and merger and acquisition opportunities.
- Crafted a comprehensive orthopedic service line plan for a Midwest-based healthcare system, aligning strategic objectives with patient care needs and operational efficiency.

Senior Project Manager, Quality & Safety, Massachusetts General Hospital, Boston, MA, 2013-2014

- Led collection and analysis of data and served as lead author of "Annual Report on Equity in Health Care."
- Formulated strategies to optimize ROI for multi-million-dollar Medicare value-based purchasing program.

Strategic Planning Consultant, Noblis, Falls Church, VA, Lexington, MA, 2004-2012

- Oversaw comprehensive healthcare requirements analyses, financial modeling, and market feasibility studies to support the recapitalization of 2 inpatient facilities and 6 ambulatory clinics in Germany, Korea, and Hawaii.
- Led a twelve-member cross-functional team in designing and launching a web-based tool that effectively identified, evaluated, and prioritized over \$5 billion in capital investment projects for the Army Medical Department.

EDUCATION

Master of Business Administration, Georgetown University, McDonough School of Business

Bachelor of Arts, Political Science, Boston University

- Graduated summa cum laude in 3 years
- Research Assistant for Member of Parliament, London, England